

# BERNARD CONTROLS

## INTERNATIONAL MID-SIZE BUSINESS



### GLOBAL ELECTRIC ACTUATION SPECIALIST

#### ACTUATION

80 years of experience: Bernard Controls is a leader in the world electric actuation market, number one in the **Nuclear industry** and close partner of the most demanding sectors: **Power - Water - Industry - Oil & Gas.**

Technology: Bernard Controls designs and manufactures electric actuators and control systems for industrial valves' automation. More than mere products, BC offers innovative solutions that assess each type of movement, environment, operation and control requirements, in order to perfectly meet customers' needs. Two product labels guide your selection: **FIRST BC** "The Essentials, in case of moderate environmental and operational constraints". And **BC PREMIUM** "The complete solution, in case of severe environment, demanding operational constraints and critical applications".

Certified and recognized quality: Bernard Controls' products & organization have been **certified according to main international standards** (ISO 9001, ABS, ATEX, EAC CUSTOMS UNION, GERMANISCHER LLOYDS, IEEE, INMETRO, NEMA, RCC-E...) and **approved by the largest prime contractors & industrial players worldwide** (ADNOC, ALSTOM POWER, AREVA, BLUE CIRCLE, ENEL,

EDF, ESKOM, GASPROM, GAZ DE FRANCE, KAPC, KOC, LAFARGE, NIOC, PETROBRAS, QATAR PETROLEUM, SAUDI ARAMCO, SHELL, SOFRESID, TRACTEBEL, TECHNIP, TOTAL, VEOLIA...).

#### DEDICATION

Global partner, always by your side: Bernard Controls is present all over the world and coordinates its activities within **4 Operating Areas** which gathers **17 Operating Units** in Americas, Asia, Europe, India - Middle East - Africa, and **3 Manufacturing Units** in China, France and in the United States. The Group also relies on **more than 50 agents and distributors** throughout the world.

Strong Customer Support: From the design stage to installation, commissioning, maintenance and training, Bernard Controls teams are truly dedicated to your satisfaction and commits to delivering strong customer support everywhere around the globe.



#### INNOVATION

BC vision is that innovation arises from the ability to adapt. Ability to adapt to markets' needs, to new regulations and to customers' technological and financial requirements. But also ability of teams to adapt to new challenges, new market demands and new working environments in order to work everyday to provide **Service Excellence** to clients and partners.

More information on:  
[www.bernardcontrols.com](http://www.bernardcontrols.com)



**BERNARD CONTROLS**

Invest in Confidence

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# BERNARD CONTROLS

## COMPANY PROFILE



### BERNARD CONTROLS, Industrial Technological Company

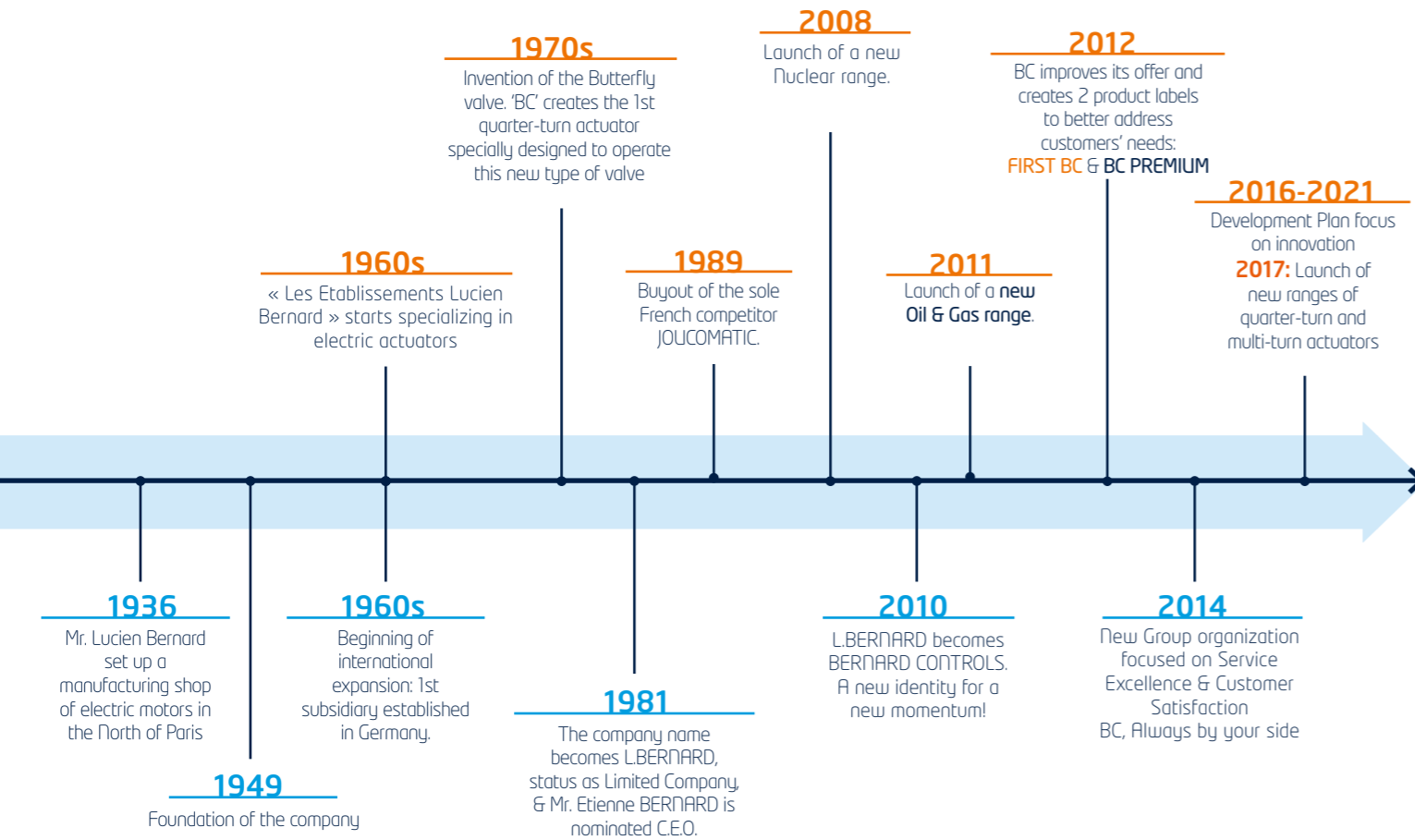
BERNARD CONTROLS designs and manufactures **electric actuators and associated control systems.**

**World leader in the nuclear sector,** BERNARD CONTROLS is one of the top 3 players in the world electric actuation business.

- +80 years of experience
- 40 000 actuators produced per year
- 1 Corporate Headquarters
- 17 Operating Units in Asia, Europe, India - Middle East - Africa and Americas
- 3 Manufacturing Units in France, China, United States
- 50+ agents and distributors throughout the world
- +80 % of turnover



# INVEST IN LONG TERM



In the site of La Plaine Saint Denis, North Paris Area, at the end of 1936, Mr. Lucien BERNARD set up a manufacturing shop of electric motors. The activity, interrupted in 1939, resumed in 1946 after the Liberation. In 1949, the company was founded and started specializing in the design and manufacturing of electric actuators. In the sixties, a first subsidiary is established in Germany. Quickly, others were created in Europe, then in the United States, in Asia and, more recently, in the Middle-East and Russia. In the 1970s a new type of valve called Butterfly emerged in the market but no existing actuator was perfectly adapted to automate it. "Les Etablissements Bernard" then asserted a customer-oriented innovation strategy and created the first

compact quarter-turn actuator specially designed for this type of valve. The company name becomes LBERNARD in 1981, status as Limited Company, and Mr. Etienne BERNARD is nominated Chief Executive Officer at this date. Followed in 1989, the building of a new plant in Gonesse - near ROISSY CDG Airport - and the purchase of the actuation activity of the only French competitor, Joucomatic. This buyout, combined with the design of a new product range qualified according to the latest nuclear safety standards in 2008, allowed the Group to confirm its leading position in the nuclear industry. In 2010, together with the launch of key technical innovations, the adoption of a new name -BERNARD CONTROLS- settled a strong Group identity. A new momentum

confirmed in 2011 with the launch of new electric actuators designed for the Oil & Gas sector, where BC has been in steady growth since then. In 2012, we created two product labels FIRST BC and BC PREMIUM, in order to guide customers' choice. These are a new proof of BERNARD CONTROLS' commitment to offer tailor-made solutions to satisfy users' needs. This dedication and this will to place customer satisfaction at the heart of our activity are the roots for a new Group organization implemented in 2014. Bernard Controls, always by your side: a global partner supporting its clients in all their projects, everywhere on the world!



Since its beginnings more than 80 years ago, Bernard Controls has earned its leading position in electric actuator technology step by step.

This success is primarily due to our Group's commitments to productivity, innovation, quality and safety. We have respected these commitments without compromise in an increasingly demanding industrial environment. Over the last decade, Bernard Controls has increased the rhythm of its investments and innovations to make it an exemplary group, a group that has maintained and nurtured both the quality of its relationships and its eminent technological reputation.

Recent key dates:

**In 2010** we changed our identity to highlight our prowess in controls and, in parallel, we optimised our production and manufacturing processes (Lean Manufacturing).

**In 2011/2012** we grew from strength to strength on markets including oil and gas, buoyed by our international leadership on the nuclear market. New offices were also opened in Russia and in the Middle East.

**In 2012 /2013**, we segmented our offer through the First BC and BC Premium labels to provide technical and economical solutions perfectly adapted to the different sectors who wanted to remain loyal to our brand.

**In 2014** we rethought the Group organisation as part of our customer promise of better and faster service. We have created the Strong Customer Support approach to federate Bernard Controls' increasingly asserted sense of service.

**In 2015**, we propose a Duty and Modulating Classification to guide customers in their product selection, and then get the electric actuator fitting perfectly to their need. With a strong presence in Europe and in Asia, we are also launching a new investment plant in order to establish a strong development in PWI – Power, Water, Industry. A capital increase offers us means to accelerate pace of studies and researches in order to design our new ranges of products by 2017. A new momentum for the Group which perpetuates in this way the transformation from exporting SME to international mid-size business by developing itself quickly on its markets .

**In 2017**, we take a new leaf and release three new ranges, the AQ, a quarter-turn actuator, and the AT and BT, two multi-turn actuators.

There can be no compromise between high technology and high customer satisfaction. That is the philosophy behind our mission statement: «Always by your side».



**Etienne Bernard**  
Bernard Controls C.E.O.



For more information about BERNARD CONTROLS, please consult our online brochure: <http://www.bernardcontrols.com/fr/bernard-controls/>